

## Linear Electric Adds Sage Timberline Office to Simplify, Accelerate Accounting

Illinois-based Linear Electric found it too complicated to deal with multiple unions with its accounting software, so it turned to Sage Timberline Office.

“Sage Timberline Office has the flexibility to set up the different unions’ many employee benefits—it’s done automatically, and that’s something other software packages didn’t have,” says Bill Doerr, purchasing agent at Linear Electric.

With its old software, Linear Electric had three people doing payroll, accounts receivable, and accounts payable. “And they were working hard to keep up getting all the paperwork through. With Sage Timberline Office, we were able to cut the staff to two,” Doerr says.

### Streamlining Accounting

Doerr says this software has streamlined every step they take in accounting. Payroll previously took a full day to run, but with Sage Timberline Office, it takes no more than three hours.

The software change also improved the way Linear Electric calculates union fringe benefits, which can be complicated because some involve a percentage of what the worker earns hourly and some involve a percentage of a different base hourly wage. To complicate matters further, Linear Electric currently deals with four unions, each of which has its benefits calculated differently.

“With Sage Timberline Office, I can compensate for all these goofy little quirks in the union reporting,” Doerr says. “Before we had Sage Timberline Office, it used to take four days to figure out what to pay a single union in fringe benefits. This week, it took just three hours to do all the unions, cutting about 90 percent of the time.”

### Customer:

**Linear Electric**

### Industry:

Electrical Contracting

### Location:

Illinois

### System:

**Sage Timberline Office**

- Accounting
- Procurement
- Reporting and Other Tools

## CHALLENGE

Company wanted to simplify and speed up accounting processes. With the old software, three staff members struggled to keep up with paperwork for payroll, accounts receivable, and accounts payable.

## SOLUTION

Sage Timberline Office software streamlines every step of the accounting processes. The flexible system automates multiple labor union calculations and improves payroll operations.

## RESULTS

Accounting tasks now require fewer staff members and the time required to figure labor benefits has been reduced by 90 percent. Payroll that previously required an entire day to run now takes only three hours.

## Superb Support

About once a month, Doerr says he runs into a question he can't figure out and makes a call to Sage Timberline Office technical support. The experience, he says, far outperforms any other software technical support he's ever called.

"It's outstanding. I couldn't ask for more in technical support," Doerr says. "With my old software, you'd have to call them and wait hours to hear back from them just to tell them what the problem is. With Sage Timberline Office, 99 percent of my calls are completely resolved within the hour."

For more information about Sage Timberline Office, visit [www.sagecre.com](http://www.sagecre.com), call 800-628-6583, or contact your local Sage Timberline Office Business Partner.

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