

Eby Construction Gains Consistency from Sage Timberline Office Versatility

Martin K. Eby Construction Co. Inc., one of the nation's largest general contractors with more than 800 employees and revenues of \$160 million, needed accounting software it could count on for the long haul.

Founded in 1937, Eby specializes in modernization, plant expansion, and new facility services in many markets, including transportation, water and wastewater treatment, water pipelines, manufacturing and industrial, general building, and power.

Proven Dependability

With its strong reputation for integrity and quality, Eby looked for the same characteristics when it chose Sage Timberline Office software 20 years ago. "Stability was a key factor in our decision to purchase," says Network Systems Engineer Ervin Harmdierks. "We felt confident that Sage Timberline Office was going to be around for awhile."

Eby has seen many, many improvements since trusting the software to automate their estimating functions. Standardization has been a major benefit, giving the company confidence in the numbers Eby delivers, says Senior Estimator Wally Jensen.

Consistency Eases Workflow

"Because Sage Timberline Office helps us to maintain some semblance of commonness in our costs, we're sure that the cost of doing a particular piece of work is the same in each estimate that we do, on every job we perform," Jensen says.

Jensen also credits Sage Timberline Office with speeding up the estimating process and providing Eby with a better way to organize estimates.

Customer:

Martin K. Eby Construction Co.

Industry:

General Contracting

Location:

Wichita, Kansas

Number of Locations: Four

System:

Sage Timberline Office

- Accounting
- Estimating
- Project Management
- Property Management
- Reporting and Other Tools

CHALLENGE

Management needed a high-quality estimating solution they could count on to help streamline their processes for years to come.

SOLUTION

For over 20 years, the versatile, powerful Sage Timberline Office system has automated and facilitated the company's estimating processes.

RESULTS

Even complex estimating processes are faster, easier, and more organized—and the company has greater confidence in the numbers.

"It's particularly helpful on our treatment plant projects where we have to break up the work by different structures. With Sage Timberline Office, we have the versatility to look at each individual structure and then put it all together," Jensen says.

The software's Work Breakdown Structure (WBS) codes help Jensen to easily group together parts of work for review and pricing, and the crew and default pricing capabilities further streamline his work.

Headquartered in Wichita, Kansas, Eby has branch offices in Orlando, Florida, Dallas/Fort Worth, and Austin, Texas.

For more information about Sage Timberline Office, visit www.sagecre.com, call 800-628-6583, or contact your local Sage Timberline Office Business Partner.

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– Wally Jensen
Senior Estimator