

## EMR Drywall Juggles Jobs with Ease

Massachusetts-based EMR Drywall Inc. typically juggles 25 to 30 jobs at a time, ranging in size from \$5,000 to \$500,000. It's a workload that demands efficient tracking of billings and job costs. Keeping it all straight without skipping a beat is imperative.

Off-the-shelf accounting software wasn't integrated and just didn't do the job, says Bruce Caron, EMR Drywall vice president. Sage Timberline Office accounting software was the answer.

"With Sage Timberline Office, you can get real-time numbers from your general ledger to see your profit and income at any given time," Caron says. "The other way, it was pot luck. You'd have to run some tapes and see where you were."

### Time-Saving Integration

The integration Sage Timberline Office provides was key for EMR Drywall. With a single entry, Caron can update payroll, the general ledger, job cost, workers comp reports, and the quarterly reports.

"If it wasn't integrated, I'd have to run payroll, print the checks, go to general ledger and make a bunch of entries and go to job cost and make a bunch more entries. Thanks to this software, I can handle what would probably require four people to keep up with the work," Caron says. "We're able to produce more volume, make money in the company, because there's less overhead, thanks to Sage Timberline Office."

The integration is also useful when it comes to accounts payable. Caron says he handles hundreds of invoices and purchase orders each month. Reconciling them manually was time-consuming, but once they're entered into Accounting, a Sage Timberline Office application, it's just a matter of matching them to vendor statements at the end of the month.

"It makes it nice and clean, and you just go in and print checks," Caron says. "When everything's integrated, that's the key. Once you enter the information, everything's posted and it's done."

### Customer:

**EMR Drywall**

### Industry:

Drywall and Other Contracting

### Location:

Massachusetts

### System:

**Sage Timberline Office**

- Accounting
- Reporting and Other Tools

## CHALLENGE

Off-the-shelf accounting software wasn't integrated and just didn't do an efficient job of tracking billings and job costs.

## SOLUTION

Sage Timberline Office accounting software integrates invoices, purchase orders, receivables, payments, receipts, payroll, and workers comp reports and provides real-time access to financial information.

## RESULTS

One person can handle a larger volume of transactions—which reduces overhead costs. Management has instant access to up-to-date company information such as company billings and job profitability.

## Tracking Costs at Every Step

EMR Drywall uses Job Cost to track all of its jobs, receivables, payments, and receipts.

“We can look at any job at any given time and pretty much pull up a report and see where we’re at as far as our billings, what the job’s worth, how much we’ve paid out, how much we’ve received, and what our costs are,” Caron says. “It’s always nice to have an idea where every job is at a certain point and if we’re making money or doing well or not.”

For more information about Sage Timberline Office, visit [www.sagecre.com](http://www.sagecre.com), call 800-628-6583, or contact your local Sage Timberline Office Business Partner.

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– Bruce Caron  
Vice President