



## **Sage Construction and Real Estate (CRE) Development Partner Program Application**

**Thank you for your interest in the Sage CRE Development Partner Program. If after reviewing the program brochure detailing program benefits and associated costs, you feel the program would be a beneficial vehicle for your company, please complete the enclosed program application.**

**When filling out the application, please complete a product form (page 4) for each product that you are interested in potentially integrating with Sage Timberline Office or Sage Master Builder. Also, please be sure to complete the website listing (page 5) as you would like it to appear to Sage Timberline Office and/or Sage Master Builder customers and prospects if you are invited to join the program.**

**Please return your application by email to [dpp.cre@sage.com](mailto:dpp.cre@sage.com) or by fax to 503-439-7114. Once we receive your application, we will attempt to contact you within 10 business days to discuss your interest in the program and the next steps for exploring a potential partnership.**



## Development Partner Program *Application Form*

### ***Company Information***

Company Name

Contact Name

Street Address

Mailing Address

City/State/Zip

Phone

Fax

E-mail Address

Web Site URL

Years in Business

Number of Offices

Number of full-time employees in the following areas:

- Software Development/Programming     Software Support/Training     Technical Writing  
 Sales/Marketing     Quality Assurance/Testing

### ***Customer Development Partner***

Are you a Sage Customer?     Yes     No    Client ID:

Are you developing a product for your internal use only?     Yes     No

If yes, you will be considered a customer development partner that develops solutions or customizations for Sage Timberline Office or Sage Master Builder that are intended for internal use only and are not designed for resale. The developer may be an employee or a consultant, but the customer must register with the program as the development partner. Customer development partners are admitted to the program at a reduced fee and will receive access to the SDK and technical support. Given their customer status, development partner program marketing benefits will not apply. Customers must be on a Sage Timberline Office or Sage Master Builder support and maintenance plan prior to applying to the program.

Who will do your developing? Please identify whether your developer is an employee or a contract engineer.

Employee:

or

Contract Engineer Name:

Contract Engineer Company:



## Development Partner Program Application Form

### **Services**

Consulting services offered (explain types of consulting, fees, etc.):

Training and technical support services offered:

### **Marketing & Sales**

Describe types of marketing activities your company undertakes.

How are your products distributed?

- Value-Added Resellers
- Direct
- Other

Scope of distribution:

- National
- Regional (specify regions)
- International (specify countries)



## Development Partner Program *Product Form*

**Product** *(please complete a separate sheet for each product)*

Product Name

Product Description

Initial Ship Date          Number of Clients

Check One:     Product Available     Product in Development

Price

What does a typical customer look like (revenue size, employee size, type of industry, etc.)?

What is your marketing plan for this product for the Sage CRE customers?

How will customer receive training/implementation on this product?

How is the product documented?

Does this product have on-line help?     Yes     No

How will you support Sage CRE Customers using this product?

Are you planning to integrate with Timberline Office, Master Builder or both? *Check all boxes that apply*

Timberline Office     Master Builder

What Sage Timberline Office or Master Builder function do you intend to integrate with? *Check all boxes that apply.*

Accounting     Estimating     Procurement     Production Management     Project Management

Property Management     Reporting & Other Tools     Service Management

Please list other software vendors the product interfaces with:

Client References:

Company Name

Contact

Phone

Additional Comments



## **Development Partner Program**

### ***Website Listing***

If accepted into the Sage CRE Development Partner Program, your company and product information will be listed on our website for reference by our customers, prospects, business partners and consultants. Please provide the following information as you would like it to appear on our website. For a sample listing, please refer to [www.sageconstructionandrealestate.com/partners/development\\_partners/complementary\\_products/partner\\_locator](http://www.sageconstructionandrealestate.com/partners/development_partners/complementary_products/partner_locator).

- Company name
- Products
- Phone
- Fax
- E-mail address
- Web URL
- Your offering description (up to 150 words describing your offering's features and benefits for Sage Timberline Office and/or Sage Master Builder customers)